

Introduction and Company Profile



Sora Marine Profile

SORA MARINE is a Leading Qatari Company providing high quality marine Services in the state of Qatar. Our core business is to provide quality marine service operations in Qatar. Sora Marine is emerging as a leading regional marine solutions provider capable of blending international standards with local knowledge. Sora Marine Services strives to provide quality and proficient services to the clients, realizing the needs to have professional services at most effective manner. We have vast experience in the Marine industry with a team of Master Mariners, Marine Engineers, Marine Surveyors, Logistics Managers, Operational Staffs and Supply Chain Managers to take care of all the marine needs of our esteemed clients.

Vision

Sora Marine is the “First Choice” for the marine industry in Qatar. We are a local company committed to safely delivering the highest quality services and products cost effectively through our dedicated staff, systems, marine assets, network of reliable partners and innovative proven technologies.

Mission

We aim to lead, by localizing high quality services to the marine industry alongside international partners. By enhancing expertise and retaining knowledge within Qatar, our aspiration is to provide competitive marine services and solutions to all clients, local and international.

Values

We firmly believe that our shared values amongst our Employees, Partners and Clients impacts on our overall productivity, where we work and thrive by these six key values:

1. Uncompromising attitude towards safety and the environment
2. Teamwork and clear communication
3. Standardized and transparent systems
4. Trust and respect
5. Dependability and accountability
6. Integrity and commitment
7. Acknowledgement and rewards



Knowledge of local legal system and marine regulations

As local marine company we are in continuous contact with authorities such as Ministry of Transportation, Port Authorities, Coastguard, Marine registration office and others relevant such as QP and Emiri Navy. We are familiar with the local regulations as we are always in need to be compliant and to be ahead of the regulation. It is important for Sora Marine to inform itself of local legal systems in order to manage its compliances as well as to assist local authorities if and when required within the operations. We even see the Authorities itself as one of our most important clients as we serve clients such as Qatar Navy and Port Authorities and wish to extend this base. Our local knowledge and network is one of our most valuable assets and value added to the water taxi project. From our experience only through close relationship and interaction with the relevant authorities, issues can be solved and bottleneck can be addressed. In this respect, we have unmatched asset and access to the right contacts.



Our Clients

At Sora Marine, we pride ourselves with our world class services and our committed Client relations that includes:

A. Locally: Qatar Petroleum (QP) , Qatar Gas (QG), Rasgas, NAKILAT, Qatar University, Qatar Emiri Naval Forces, Emiri Yachts, Shell, MAERSK, MILAHA

A. International: Japanese Shipping companies like MOL, NYK and “K” Line, Shell



Services We Provide directly or through our subsidiaries

Ship Management

Launch Services

Marine Public Transportation

Ship Chartering

Marine Consultancy & Survey

Marine Training

Supply of Marine Products &
Manpower

Mechanical repair for LNG carriers,
Naval vessels and large yachts

All electric work for new and old
vessels

Launch Services

We offer our resources and vessels in order to provide efficient services at competitive rates to our valuable clients. SORA Marine Services manages vessels and crew boats from its base at Ras Laffan port, delivering various services & catering the needs of vessels calling Ras Laffan Anchorage.

Below are the services offered:

- 1) Crew Transfers: We can provide services of transferring crew and any other crew change or husbandry services through our dedicated shipping agents.
- 2) Provision Delivery: Supplying provisions from the shore to anchorage can be managed by our supply boat SORA 2 in the best possible condition.



- 3) Supply of Spare parts and delivery: SORA MARINE is engaged in the supply of marine equipment, OEM & replacement spare parts. We are one of the preferred suppliers of OEM and replacement spare parts for European and Asian made equipment.

- 4) Garbage Collection & Disposal in Ras Laffan port/Anchorage: SORA has partnered with potential waste management company approved by QP, which is one of the prominent company in the waste collection and disposal.

Sora Marine Accreditations

Sora Marine Services Ltd is committed to provide quality services to all our Customers, and to conduct all business and operational activities in a responsible, safe, sustainable and profitable manner, through constant and continual improvement in all areas of Quality, Occupational Health and Safety and Environment.

We are accredited to :

- ISO 9001:2008
- ISO 14001:2004
- OHSAS 18001:2007
- BIMCO REG NR: 5779993



Our JV & GC Deliverables

We also deliver quality services through our Joint Ventures & group company to Qatar Marine Industry.

Our Joint Ventures :

1. Alewijnse Middle East

Alewijnse Middle East (AME) is a joint venture between Sora Marine and Alewijnse Marine Galati (Romania). Based in Qatar, which supply system integration services to ship owners and operators.

2. Turbo-Technik Middle East LLC.

In January 2013 Sora Marine Services has entered into a Joint Venture agreement with the German company Turbo-Technik and established Turbo-Technik Middle East LLC.

Our Group Company:

1. Marisol

Marisol is a State of Qatar registered company who is a leader in providing services for the marine and construction industry in the region. Marisol Offers comprehensive turnkey solution for all the marine services such as: Commercial diving services, Crew & Vessel Management, Environmental Survey, Hydro graphic Survey, Maritime Transportation, Pollution Response Training, Equipment Supply & Rental, Project Specific Management Services for Maritime Projects, Coastal & Port Diving Services.



Ship Management

Multi Purpose Research Vessel (MPRV) 'Janan'

Sora Marine Services Ltd successfully won the bid for the second time for the management of Multi Purpose Research Vessel (MPRV) 'Janan' owned by Qatar University. Under the contract Sora Marine provides the full management of the vessel including all maintenance, upkeep and operations. Sora marine quality management system and standard are applied to this state of the art vessel to ensure it is maintained and operated at the standard that meets or exceeds the statutory requirements. The safety of the vessel, its crew, researchers are at the forefront of Sora Marine's priority.

For Qatari environment researchers in general and marine studies in particular, Janan is a dream that has come into reality. The vessel is equipped with stunning, cutting-edge technologies in the field of oceanic sciences, and is expected to advance marine environmental studies and research in Qatar and the Gulf region as well.



Janan launches a new era of research that is expected to attract new Qatari scholars who will conduct further studies on Qatar's waters and its natural resources. Students and faculty will also benefit from the vessel's modern technologies and laboratories. Qatar and its people are proud about the future and potential of 'Janan'.

Ship Owners

Sora Marine owns and operates a fleet of vessels, which are fully registered in the state of Qatar, and officially registered under Qatar's Ministry of Transport. The fleet consists of Tugs, supply boats, crew/pilot boats. Each vessel is manned by qualified and experienced officers, and fully maintained by port engineers with assistance from workshop facilities.



Marine Public Transportation

The background of the slide features a photograph of three men in white shirts and dark trousers standing on a boat deck. They are wearing sunglasses and appear to be in uniform. The boat is white with blue accents, and the water is visible in the foreground. The sky is clear and blue.

SORA Marine is a significant contributor to the marine transport infrastructure and development in the state of Qatar. We are the only company in Qatar entrusted to provide marine transportation to the public through the five star flagship of Anantara banana island project. We managed to implement a large scale project in a record short span of time. Within two weeks of award letter we were able commence the operation. We are proud of our achievement in implementing the first mass passenger transport system in Qatar.

It was a privilege to showcase the ferry rides at the Qatar International Boat Show 2015. As part of the public involvement effort for securing the interest of public for ferry services, We made our maiden debut at the Qatar International Boat Show (QIBS) that runs in the Mourjan Marina, Lusail City to demonstrate its marine transport credentials and expand its region-wide industry network.

In addition to the above, We are under the process of setting up a new ferry service between Bahrain and Qatar. The new service will include two return trips a day from Al Ruwais port in northern Qatar to Khalifa bin Salman port in Bahrain and will take commercial as well as personal vehicles.

Throughout our projects, we ensure high safety and quality system implemented at the outset of the project. Only through this high standard the project success is assured.

Ship Chartering

In addition to the the chartering of our own vessels, we have extensive network of contacts in the marine industry locally, regionally and internationally. The network that 'Sora Marine' developed within the local and international maritime industry has been very useful to be able to identify, secure and provide various types of small & medium range vessels. Depending on the requirement, these have been sourced out on voyage, period and time charters to customers both local and international. We understand the varying needs of customers and so have ensured to serve them independent of their scale of operations. Our valuable relationships built over the years with many companies in the industry have quite helped us attain capability of delivering this service in a short span.

The key benefits of our ship chartering services include:

- Extensive and specialized market knowledge
- Competitive prices
- Reliable product quality and availability
- Assured delivers to specification
- Innovative Contracting procedures
- Full third party invoicing arrangement
- All embracing information service
- Expert Marine commercial and contractual knowledge
- Industry sharing best practices



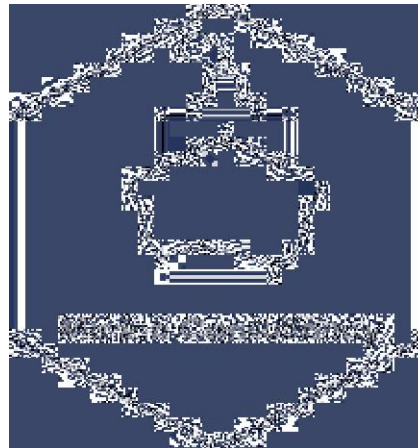
Marine Consultancy and Survey

It all starts with understanding the client's requirements. Sora Marine provides total solution which matches the needs.

We provide our clients fully integrated solutions with innovative new concepts, ideas, and engineering based on sound engineering practices.

Our Consultancy Services include the following :

- Mechanical / Piping / Machinery.
- Electrical Instrumentation & Automation.
- Vessel building supervision till commissioning and hand over.
- OVID preparations.
- Bunker Survey.
- On and off hire surveys.
- Accident and Incident Investigations.
- Third party attendance for marine incidents.
- Marine Assurance survey.
- Cargo survey.
- Bathometric survey



Marine Trainings

Sora Marine Training is the only RYA (Royal Yachting Association) accredited powerboat and Motor Yacht training centre in Qatar.

The RYA is the world leader in delivering Marine Training. Over 500,000 people every year are trained to RYA Standards by RYA Qualified Instructors in over 2,000 accredited training centres around the world. The RYA is appointed by the UK Coastguard as the organization to deliver practical marine recreational training. The UK Coastguard (MCA) have delegated the issue of recreational certificates to the RYA

Sora Marine Training is also able to offer PADI Diving courses including technical diving for professional divers. For those already working in the commercial world or wishing to become a marine professional then Sora Marine can offer an increasing range of International STCW courses (Standards of Training, Certification and Watchkeeping). These courses are a legal requirement for anyone working on a vessel over 200 Gross Tons.

Our list of clients for the training include, QP, Emiri Yachts and many yachts skippers.

In addition to our RYA training we delivered VTS training program to QP Ras Laffan and Mesaieed ports. We have good relationship with STS in Holland who partially owns and operate the International Maritime College of Oman. Through this cooperation we can deliver all STCW training courses in Qatar or in Oman.



Supply of Marine Products and Manpower

SORA MARINE is engaged in the supply of marine equipment, OEM & replacement spare parts. We are one of the preferred suppliers of OEM and replacement spare parts for European and Asian made equipment.

Due to our experience and close partnerships with our clients and several manufacturers we offer a wide range of technical products.

When it comes to logistics, SORA MARINE doesn't see any barriers, only challenges. Our international network extends through forwarders and shipping agents around the globe. We can ship the desired products to your warehouse or deliver directly on board of your vessel, if necessary.

For competent manpower and seafarers, Sora Marine has proven its capability when it mobilized over 150 staff in the span of 3 months for Anantar's Banana Island project. Not only mobilising the staff from multi international location, we ensured they are qualified and manage to provide training that enabled them to function quickly upon arrival to Doha.



Mechanical repair for LNG carriers, Naval vessels and large yachts

In January 2013 Sora Marine Services has entered into a Joint Venture agreement with the German company Turbo-Technik and established Turbo-Technik Middle East LLC.

Turbo-Technik is a world-wide operating service and repair company in the field of commercial vessels, navy ships and industrial plants. Since the mid 70-ties, the world-wide service for LNG carriers and cryogenic equipment has been a speciality for Turbo-Technik.

Turbo-Technik offers after-sales services for major marine and industrial equipment manufacturers and carries out maintenance and repairs to ships calling Ras Laffan or other gulf ports, as well as seagoing travelling repairs. Furthermore the services will be offered to the local industrial plants and Turbo-Technik Middle East will also endeavour to participate in international projects of plant manufacturing. Turbo-Technik has been involved in serveral industrial plant constructions for companies like Hitachi or Siemens in Europe and can now offer the services more competitive outside Europe with the experience, technology and quality of German engineering.

TURBO 
TECHNIK



All electric work for new and old vessels

Alewijnse Middle East (AME) is a joint venture between Sora Marine and Alewijnse Marine Galati (Romania). Based in Qatar, we supply system integration services to ship owners and operators. Our services cover the design, engineering, installation and commissioning of electrical systems for all kinds of vessels, both new builds and conversions. We use local personnel and content wherever possible, provide training and skills transfer, and deliver European levels of quality and workmanship. Currently active in Qatar's NDSQ and Milaha yards working on a range of projects, we offer our services throughout the Gulf. Dynamic management and a skilled workforce enable us to uphold the Alewijnse trademarks of quality, innovation and flexibility. As part of an international, family run business we bring a high level of stability and independence that makes us an ideal long-term partner.



Thank You

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